

Quotation for catamaran BALI 5.8

- Tarif A-2026



DATE :
Owner :
Name of the boat :
Home port :
Serial Number :
Date of delivery :
Technical language (FR / EN) :

BALI 5.4 equipped with 2x80 hp NANNI engines		BALI 5.8	
		Tarif H.T.	Montant H.T.
1	3-cabin version (2 port + 1 starboard) - 3 heads compartments	1.458.000 €	1.458.000 €
	4-cabin version (2 port + 2 starboard) - 4 heads compartments	1.449.000 €	
	4-cabin version (3 port + 1 starboard) - 4 heads compartments	1.452.000 €	
	5-cabin version (3 port + 2 starboard) - 5 heads compartments	1.458.000 €	
	6-cabin version (3 port + 3 starboard) - 6 heads compartments	1.459.000 €	

Excellence Pack specifications		Pack Excellence	
	Freshwater purifying filter		x
	Combined 120A charger - 24V/230V 5kVA inverter		x
	Battery controller		x
	634L American fridge-freezer with chilled water dispenser, ice maker with dedicated inverter 230V		x
	Tender lifting system		x
	24V - 2300W Electric windlass for Ø12mm chain		x
	2 additional gel batteries 12/24 V - 130 Ah		x
	Indirect lighting on rooftop		x
	Courtesy lighting in forward cockpit and sugarscoops		x
	Additional 600-litre diesel tank – 1200 l in total		x
	Additional 600-litre water tank (total capacity 1260 l)		x
	Cockpit shower with hot and cold water		x
	Bar integrated into port side saloon		x
	Fixed rooftop table		x
	Pot holders for hob		x
	Comfort swim ladder with handrails and wide teak steps		x
	Electric lifting system for aft door assisted by hydraulic rams		x
	Electric rooftop winches for solent and mainsail		x
	Helm seat cushions (seats and backs)		x
	Forward cockpit cushions (seats and backs)		x
	Aft bench seat cushions (seats and backs)		x
	Portside and starboard sugarscoop cushions (seats and backs)		x
	Gas oven and hob		x
	2 coats of antifouling with epoxy primer		x
	Multiplexed on-board equipment and energy management via 16" touch-screen interface		x
	Raymarine Electronics PACK: P70S autopilot, AXIOM 7" GPS plotter, MULTI I70S, RAY 63 VHF + RAY MIC VHF handset at helm station, AIS transceiver, AXIOM 12" plotter screen at helm station		x
	Name and port of registry on sugarscoops (to be specified no later than 2 months before leaving the factory)		x
1	Excellence pack total	99.900 €	99.900 €

OPTIONS

Elegance Pack specifications			
Hulls: Upholstered headboards and surrounds, indirect lighting on bed contours, designer wall lights, chrome reading lights, magazine racks in master cabin, bathroom comfort accessories, upholstered vanity unit/desk top + magazine rack.			
Saloon: Upholstered shelves and tops, reading light at chart table, additional mood lighting, decorative cushions, hardwood trim around saloon table, flagstaff			
	Elegance Pack total	11.990 €	

Rigging- Sails

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Fully-battened mainsail and solent in reinforced Dacron UV protection + BALI lazybag & lazyjacks + sheets		5.600 €	
Fully-battened, square-topped mainsail, with specific hardware, and solent in reinforced Dacron, anti-UV strip + BALI lazybag & lazyjacks + sheets		10.800 €	
Paint (mast + boom) - Black lacquer or white lacquer		10.900 €	
121m² Code 0, triradial cut, with anti-twist cable		11.900 €	
Code 0 hardware (bowsprit and associated equipment, bobstays, outhaul, halyard, sheets, drum furler, stand-up block) (requires optional bulwark winchs)		10.800 €	
250 m² asymmetric spinnaker with sock		12.900 €	
Asymmetric spinnaker hardware (bowsprit and associated equipment, bobstays, halyard, sheets, stand-up block)		7.680 €	
2 manual aft bulwark winches for downwind sails		4.590 €	
2 electric aft bulwark winches for downwind sails		10.370 €	
Spreader lights		3.500 €	
Mast delivered in 2 parts		1.890 €	

# Mechanical equipment - Safety equipment		
2 x NANNI N4-115HP engines instead of N4-80HP	35.400 €	
2 x NANNI N4-140HP engines instead of N4-80HP	45.800 €	
Kit of 2 additional 24V/150A alternators + charge controller (if Lithium option selected)	5.600 €	
Lithium LifePo4 battery pack - 5x200Ah (BMS - CBRO) (replaces 6x130Ah gel batteries)	35.800 €	
Pair of folding three-bladed propellers (requires option N4-115hp)☐	6.500 €	
Pair of folding four-bladed propellers (requires option N4-140hp)☐	7.200 €	
Electric bow thruster in tunnel (210kg thrust)	14.700 €	
10-11 kVA 230V 50Hz generator with sound insulation cocoon and remote control	29.820 €	
17.5 - 20kVA 230V 50Hz generator with sound insulation cocoon and remote control	40.300 €	
12 - 13.5 kVA 60Hz generator with sound insulation cocoon and remote control	32.150 €	
21.5 - 22 KVA 60Hz generator with sound insulation cocoon and remote control	40.290 €	
Port-to-starboard fuel transfer pump (if GE option selected)	2.800 €	
1470W Solar panel kit (14 x 110W)	20.895 €	
Hard Top solar panel kit 1260W (12 x 110W)	18.500 €	
Full area solar panel kit (4740W) (flybridge fore and aft + hard top)	69.900 €	
120V mains supply instead of 230V (water heater, charger, sockets, inverter) and pre-installation of electrical connections (TV, washing machine and dishwasher)	10.800 €	
Remote control with chain counter at the helm station	1.220 €	
Safety equipment for 8 people with 1 liferaft without EPIRB (lifejackets with harnesses, 1.85m lanyard with 2 snap-shackles, 8-person liferaft, 10 green light-sticks, horseshoe life buoy, self-righting light, buoy and light bracket, 3 hand flares, 50ZA Iris compass, logbook, flashlight, 10L bucket, first aid kit)	6.300 €	
Safety equipment for 10 people with 1 liferaft without EPIRB (lifejackets with harnesses, 1.85m lanyard with 2 snap-shackles, 10-person liferaft, 10 green light-sticks, horseshoe life buoy, self-righting light, buoy and light bracket, 3 hand flares, 50ZA Iris compass, logbook, flashlight, 10L bucket, first aid kit)	7.090 €	
Safety equipment for 12 people with 1 liferaft without EPIRB (lifejacket with harness, 1.85m lanyard with 2 snap-shackles, 12-person liferaft, 10 green light-sticks, horseshoe life buoy, self-righting light, buoy and light bracket, 3 hand flares, 50ZA Iris compass, logbook, flashlight, 10L bucket, first aid kit)	7.300 €	
Supplement for tropical region antifouling (2 coats) with Epoxy primer instead of std	5.550 €	

# Comfort		
Reversible air conditioning for hulls - 60,000 BTU 230V/50Hz (shorepower or generator)	42.450 €	
Reversible air conditioning for hulls + nacelle - 108,000 BTU 230V/50Hz (shorepower or generator)	52.950 €	
Reversible air conditioning for hulls - 60,000 BTU 230V/50Hz (if Lithium option chosen)	49.950 €	

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Reversible air conditioning for hulls + nacelle - 108,000 BTU 230V/50Hz (if Lithium option chosen)		58.150 €	
Reversible air conditioning for nacelle 48,000 BTU 230V/50Hz		27.510 €	
Reversible air conditioning for port crew cabin - 7,000 BTU 230V/50Hz (+Quattro 3KVa included)		8.530 €	
Reversible air conditioning for starboard crew cabin - 7,000 BTU 230V/50Hz (+Quattro 3KVa included)		8.530 €	
Reversible air conditioning for port and stbd crew cabins - 2 x 7,000 BTU 230V/50Hz (+Quattro 3KVa included)		12.570 €	
Opening front window with lock in ventilation position		3.150 €	
Low consumption watermaker 24V 105 L/H (solar panels and/or additional alternators)		15.980 €	
Watermaker 230V/ 50Hz 240L/H (generator required)		21.120 €	
Watermaker 230V/ 60Hz 240L/H (generator required)		23.080 €	
Large electric freshwater WC (specify number and location)		1.210 €	
Seawater pump in galley and on deck		1.700 €	
1 fan per cabin, saloon and fitted-out forepeaks (specify number depending on version chosen - 2 max. in the saloon)		230 €	
2nd American 634L fridge-freezer unit with chilled water dispenser, ice maker (225L freezer / 409 L refrigerator) (+ column of shelves between the 2)		18.460 €	
Ice maker 230V on fresh water network		3.525 €	
12 place-setting 230V dishwasher		3.200 €	
230V microwave oven and dedicated support		910 €	
32-bottle wine cooler with digital thermostat +4 - +18°C - 24 V		3.890 €	
230V 8kg washer-dryer		2.960 €	

# Interior layout		
Separate berths in starboard central cabin (for 6-cabin version)	5.400 €	
Separate berths in port side central cabin (for 4-cabin 3 + 1; 5-cabin; and 6-cabin versions)	5.400 €	
Fitting out of port forepeak with access via T70 deck hatch (berth, reading light, USB-(C) socket + 220V socket, porthole, vanity unit, mirror and storage, separate shower + WC, blackout blind / mosquito net)	9.800 €	
Communication door between forepeak and forward cabin to portside	2.190 €	
Fitting out of starboard forepeak with access via T70 deck hatch (berth, reading light, USB + 220V socket, porthole, vanity unit, mirror and storage, shower + WC, blackout blind / mosquito net)	9.800 €	
Communication door between forepeak and forward cabin to starboard	2.190 €	
XL layout for starboard forepeak with access via T70 deck hatch access (Separated double berth, large storage space under bed, reading light, USB + 220V socket, hull porthole, vanity unit, mirror and storage space, separate shower/WC, blackout blind / mosquito screen, external deck hatch curtain Only compatible with OWNER'S SUITE version)	11.500 €	
Pleated blackout blinds for hull windows and glass door to aft cabin for 3-cabin version	8.700 €	
Pleated blackout blinds for hull windows and glass door to aft cabin for 4-cabin version	8.900 €	
Pleated blackout blinds for hull windows and glass door to aft cabin for 4-cabin version OWNER SUITE (3+1)	8.900 €	
Pleated blackout blinds for hull windows and glass door to aft cabin for 5-cabin version	8.700 €	
Pleated blackout blinds for hull windows and glass door to aft cabin for 6-cabin version	8.700 €	
Mosquito screens for hull windows for 3-cabin version	2.710 €	
Mosquito screens for hull windows for 4-cabin version	2.890 €	
Mosquito screens for hull windows for 4-cabin version MASTER SUITE (1+3)	2.710 €	
Mosquito screens for hull windows for 5-cabin version	2.710 €	
Mosquito screens for hull windows for 6-cabin version	2.530 €	
Pleated blinds in nacelle: port and starboard sliding bay windows	3.600 €	
Pleated blinds in nacelle: tilting door, fixed windows and access door	2.800 €	
Safe	1.240 €	
Elastomer sprung bed base for 3-cabin version	1.450 €	

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Elastomer sprung bed base for 4-cabin version		1.920 €	
Elastomer sprung bed base for 4-cabin version MASTER SUITE (1+3)		2.280 €	
Elastomer sprung bed base for 5-cabin version		2.330 €	
Elastomer sprung bed base for 6-cabin version		2.790 €	
Elastomer sprung bed base for Twin starboard central cabin		550 €	
Elastomer sprung bed base for Twin portside central cabin		550 €	
Bench seat in master cabin (in replacement of the desk)		2.850 €	
Saloon table convertible into coffee table (2 electric telescopic legs and adjustable tabletops)		10.900 €	
Removable seat for saloon table (specify quantity)		320 €	
Ottoman seat with storage and cushion (per unit)		960 €	
Club lounge seat in place of port saloon bench seat (2 armchairs opposite each other and an additional lamp + footstool)		4.500 €	

Upholstery colours

Heritage Moss interior and exterior upholstery	Standard	
Papyrus interior and exterior upholstery	880 €	
Natté Carbon Sky interior and exterior upholstery	880 €	
Cliff Denim interior and exterior upholstery	880 €	

Exterior fittings

Rigid rooftop hardtop with glass panels and indirect LED lighting	47.200 €	
Large bimini (in stainless steel with transparent sections for viewing the mainsail and LED lighting)	24.600 €	
Fitted-out rooftop (24V refrigerator in table + sink with water)	7.300 €	
Fixed forward cockpit table and locker with seat lids to accommodate 8	4.316 €	
Electric "Luxe" forward cockpit table convertible into coffee table	5.900 €	
Rooftop enclosure kit in transparent PVC crystal (hard top option compulsory)	7.600 €	
Rooftop enclosure kit in transparent PVC crystal (large bimini option compulsory)	7.800 €	
Sun awning, forward cockpit	6.800 €	
Sun awning, aft cockpit	2.500 €	
Isothermal black external coachroof curtains	3.400 €	
Instruments and helm console cover	950 €	
Set of folding sun loungers for foredeck	4.700 €	
Rooftop upholstery (seats + backrests)	4.200 €	
Rooftop sun loungers (with backrests)	4.450 €	
Supplement stainless steel backrest + rooftop sun loungers upholstery	2.400 €	
Set of 4 large pillows for sun loungers	1.710 €	
Synthetic lattice for aft platform, aft deck and sugarscoops	27.845 €	
Synthetic lattice for forward cockpit	9.180 €	
Synthetic lattice for side decks	16.390 €	
Synthetic lattice for rooftop and flybridge access steps	10.650 €	
Protective rubrail for sugarscoop and aft platform (option incompatible with hydraulic aft platform)	950 €	
Retractable aft spring cleats	1.215 €	
2 Coupe doors and 1 side ladder portside and starboard compatible	6.650 €	
Composite folding gangway 2.80m, stanchions, cover & 1 gangway deck socket fitted	4.089 €	
Plancha grill with gas installation	2.700 €	

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Blue LED underwater lighting under each sugarscoop (4 spotlights)		5.150 €	
Electric davits		5.200 €	
Hydraulic aft platform (350 kg max.)		58.400 €	
Davit equipment for unsupplied dinghy (max. load 300kg)		1.100 €	

# Electronics - Hi-Fi			
Fusion Hi-Fi radio, 6 speakers, Bluetooth (saloon, rooftop and forward cockpit)		2.530 €	
Wifi antenna		1.990 €	
Emergency VHF antenna at masthead		360 €	
Raymarine radar with mast bracket		4.980 €	
1 Camera under port spreader		2.440 €	
Pre-installation of TV and terrestrial aerial (Fr) in saloon with electric lifting system (if LED TV option not chosen)		6.300 €	
50" LED TV in saloon with electric lifting system and terrestrial antenna (FR)		7.400 €	
Raymarine remote control for autopilot		1.240 €	

# Preparation - delivery			
Total price of the boat including packs and options			1.557.900 €
Launch, mast stepping in Canet (France), with 50kg anchor and 80ml of Ø 12mm chain, anchor bridle, 8 fenders and 5 mooring lines, 1 day handover and 7 days in port (net price), tool kit, conveying preparation kit, MMSI setup		18.580 €	
Cradle kit comprising 4 transport chocks (essential for transport by ship)		on demand	
Ready to go pack (fuel + water) (net price)		3.200 €	
Fees for owners belongings (reception and treatment)		1.770 €	
Wrapping + fender socks		On demand	
Export formality fees		340 €	
Cargo ship export formalities		430 €	
Notarised apostille fee		340 €	
ATR fee		340 €	
T2L fee		340 €	
Eco-contribution tax for French-registered boats (price excl. VAT) according to the APER scale, subject to annual review		7.134 €	
Net to pay excluding tax			1.557.900 €
Net to pay including VAT			
Any franchised vessel will be invoiced for the amount of the French eco-contribution defined according to the current scale defined by the APER			